Purity Life

Purity Life Health Products LP

SALES ACCOUNT MANAGER

Purity Life Health Products *LP* is Canada's leading distributor of natural health products. At Purity Life we believe natural health products make a difference in peoples' lives. Our vision is to be Canada's most valued natural health products distributor.

Our values are based on providing a safe workplace for our employees and conducting business based on **COMMIT - Collaboration, Operational Excellence, Mutual Respect, Making a Difference, Integrity and Transparency.**

We have developed our industry through outstanding innovation and a commitment to operational excellence. Purity has a job opportunity for a **SALES ACCOUNT MANAGER** serving – Vancouver Island, and surrounding areas.

As a dynamic industry leader in the field of natural health care we offer a great compensation package along with advancement opportunities to the right candidate. If you are a passionate, highly motivated and energetic individual who possesses the ability to succeed in a highly competitive selling environment then this is the opportunity for you.

PRIMARY RESPONSIBILITIES:

- Promotes and sells existing products distributed by the company with intent to take an order
- Develop account trade business plans to garner customer support and increase sales volume, maintain trade co-op budgets
- Works towards the successful attainment of sales targets
- Investigates and resolves customer issues
- Attends Trade Shows
- Overnight may be required when visiting some accounts and for trade shows/events
- Works with manager and retailers to gain shared business and grow exclusive brands at store level
- Think outside the box! Work with retail and broker partners to plan and execute events at store level to help drive business/sales
- Identifying new exciting opportunities and following up on potential leads
- Stay on top of industry trends to identify potential opportunities for company growth
- Establishing and maintaining relationships with retailers, vendors and broker partners
- Manage budgets and expenses according to company policies
- Follow company core values/team player
- Educate customers on all of the amazing value-added services and technology that Purity has to offer. Help create efficiencies by teaching customers to leverage our online ordering systems.
- A valid drivers license is required

Competitive Compensation Package:
- Incentive Program
- Short and Long Term Disability Plans (after 3 mths)
- EAP and Critical Illness Programs (after 3 mths)
- Matching RRSP Plan (after 3 mths)
- Fitness Reimbursement Program

Other added incentives:
- Employee Relief Fund
- Education Reimbursement Program
- Employee Pricing on distributed products
- Free Supplement Wellness Program

#EasyToDoBusinessWith

To Apply: Please submit your resume by **April 15th, 2019** to

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For more information on Purity Life, please visit www.puritylife.com